

# Seyed Kamran Bagheri



| CONTACT INFORMATION  | PERSONAL DETAILS   |
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| Cell: (+98) 912 2058074<br>Email: <a href="mailto:kambagheri@yahoo.com">kambagheri@yahoo.com</a> ; <a href="mailto:s.bagheri@sssup.it">s.bagheri@sssup.it</a><br>Personal website (In Persian): <a href="http://www.hamafarini.com">www.hamafarini.com</a> | Born: 23 September 1975<br>Nationality: Iranian<br>Married, two children |

## WORK EXPERIENCE

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| 2014 - now | Acting as <b>Intellectual Property advisor</b> of Iranian vice-presidency for science and technology   |
| 2000-now   | Coaching several Iranian companies in Innovation and IP Management.  |
| 2003-2011  | Research Institute of Petroleum Industry (RIPI), Intellectual Property Department, Tehran, Iran.<br><b>Job Title:</b> Head of IP Department and a member of Technology and Innovation Group. |
| 2001-2003  | Electric Power Technology Development Center (MATN), Know-how Department, Tehran, Iran.<br><b>Job Title:</b> Project Manager   |

## UNIVERSITY TEACHING EXPERIENCE

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| 2015 | Teaching <b>Intellectual Property Management</b> course to graduate students at Management Faculty, University of Tehran. |
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## IP COMMERCIALIZATION EXPERIENCE

**Directly involved in the commercialization process of several product and process technologies of different scales.** The following case of HRH technology is an apt case in point.

<http://www.wipo.int/ipadvantage/en/details.jsp?id=2904> (a brief description of the case as published by WIPO as an Asian best practice of IP commercialization)

The multi-million US\$ licensing agreement of this technology was a great success for RIPI in its new role as a technology developer. Mr. Bagheri as the head of IP department was the leading person dealing with all the IP-related matters of this technology, including:

- Joint research agreement with the Russian partner company;
- Identifying all different kinds of IPRs involved;
- Acquiring IPRs in more than 20 countries, which are the main potential markets for this technology;
- Joint commercialization agreement with the Russian partner company;
- Licensing agreements.

## EDUCATION

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| 2011-2015  | PhD in <b>Innovation Management</b> , Scuola Superiore Sant'Anna, Pisa, Italy.<br>Thesis: IP rights-sharing in co-creation innovation networks  |
| 2007- 2008 | LL.M in <b>Intellectual Property Rights</b> , jointly organized by the WIPO Worldwide Academy and the University of Torino, Italy.<br>Research Topic: The effects of patent and competition law on Open Innovation practices. |
| 1998-2001  | Master of Science in <b>Industrial Management</b> , Tehran University, Tehran, Iran.<br>Dissertation: Prioritizing the Technology Transfer Methods of Gas Turbines to the Iranian Power Industry.                             |
| 1994-1998  | Bachelor of Science in <b>Mechanical Engineering</b> , Chamran University, Ahwaz, Iran.<br>Thesis: Design of a Lathe Machine's Power Section.   |

## HONORS AND AWARDS

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| 2014 | <b>Best Paper Award</b> (4 <sup>th</sup> International Technology Management conference, Nov. 2014, Kish Island, Iran). |
| 2011 | Full Scholarship for PhD in Innovation Management, Scuola Superiore Sant'Anna, Pisa, Italy.                             |

- 2011 **Technology Management Researcher and Author of the Year Award** (May, 4th annual gathering of the members of the Iranian Association of Management of Technology, Tehran, Iran).
- 2010 **Petroleum Industry's Technology Management Award** (December 2010, Tehran, Iran).
- 2010 **Best Paper Award** (4th National Conference on Management of Technology, 8-9, November 2010, Tehran, Iran).
- 2007 Fellowship for LL.M in Intellectual Property Rights, jointly organized by the WIPO Worldwide Academy and the Faculty of Law - University of Torino.
- 2004 **Best Paper Award** (Second national conference on "Technology development in petroleum industry", December 27-28, 2004, Tehran, Iran).

#### WEBSITE

**hamafarini.com**



Launching and updating a popular blog/website on IP and Innovation Management (in Persian). HAMA FARINI is the only website that offers information, cases and analysis on IP commercialization in Persian.

#### AUTHORED BOOKS

**Author and co-author of three books** all in the field of **IP and Innovation management**.



"An introduction to patent information," Seyed Kamran Bagheri, IROST Publication, 2011 (in Persian)



"Passing through the tornado: Practical guidelines for start-up companies in Iran", Seyed Kamran Bagheri, Mahdi Kanani & Javad Mahboubi, Rasa Publication, 2007 (in Persian).



"Technology Development & Venture Capital: A comparative study", Seyed Kamran Bagheri & Javad Mahboubi, Paknevis Publication, August 2004 (in Persian).

#### TRANSLATED BOOKS

**Translation of five books** from English into Persian; all in the field of **Innovation management**.



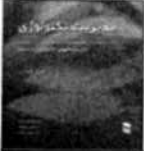


Bagheri, S.K., "Open Services Innovation: Rethinking Your Business to Grow and Compete in a New Era", Chesbrough, Henry W., John Wiley & Sons- 2010 in to Farsi (Published by Rasa Publication).



Arasti, M.R., Bagheri, S.K., Malekifar, S. and Noori, Javad, "Managing Innovation: Integrating Technological, Market and Organizational Change", Tidd, J. and Bessant, j., John Wiley & Sons- 2009 in to Farsi (Published by Rasa Publication).



Bagheri, S.K. and Shaverdi, M. "Open Innovation: The new imperative for creating and profiting from technology", Chesbrough, Henry W., Harvard Business School Press- 2003 in to Farsi (Published by Rasa Publication).

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|  | Bagheri, S.K., Rezapour, M. and Kamali, H., " <b>Management of Technology: Managing Effectively in Technology-Intensive Organizations</b> ", Thamhain, Hans J., John Wiley & Sons, 2. Edition - July 2005 in to Farsi (Published by Rasa Publication). |
|  | Bagheri, S.K., " <b>Management of Technology: Developing and Implementing Effective Licensing Programs</b> ", Robert C. Megantz, John Wiley & Sons, March 2002 in to Farsi. (Published by Department for High-Tech Industries).                        |
|  | Bagheri, S.K. and Mellatparast, M., " <b>Management of Technology: The Key to Competitiveness and Wealth Creation</b> ", Tarek Khalil, Mc Graw-Hill Higher Education, International Edition, 2000 in to Farsi. (Published by Payam-e-Matn)             |

#### JOURNAL PAPERS

Published several **papers** in scientific journal, including:

Bagheri, S.K., Samandarali, M. and Goodarzi, M. (2015), "**Innovative activities in Iran: a first glance**", accepted to be published in World Patent Information.

Bagheri, S.K. and Di Minin, A. (2015), "**The changing competitive landscape of the global upstream petroleum industry**", Journal of World Energy Law and Business, Vol. 8, No. 1 1

Bagheri, S.K. (2014), "**Facilitated access to Iranian patent information**," World Patent Information 37, 43-47.

Bagheri, S.K. and Casprini, E. (2014), "**Intellectual property paradoxes in developing countries: The case of software IP protection in Iran**," Journal of Intellectual Property Rights 19, January, 33-42.

Ghazinoory, S., Abedi, S., Bagheri, S.K. and Adibi, M. (2012), "**IP Management in the context of developing countries- The case of Iran's industrial companies**," International Review of IP and Competition Law 43(3), 267-285.

Bagheri, S.K., Moghaddam, M.T., Shavvalpour, S. and Azizi, H. (2011), "**Protection of Software Inventions in Iran**," The Iranian Journal of Science & Technology Policy 3(2), 13-30

Ghazinoori, S., Abdi, M. and Bagheri, S.K., (2010), "**Promoting Nanotechnology Patenting: A new experience in the National Innovation System of Iran**," Journal of Intellectual Property Rights 15, November, 464-473.

Bagheri, S.K. and Sadraei, S. (2009), "**Intellectual Property Management: RIPI Case study**," The Iranian Journal of Science & Technology Parks & Incubators 20(5), 49-56.

Bagheri, S.K., Nilforoushan, H., Rashtchi, M. and Rezapour, M. (2009), "**A new Approach to Technology Roadmapping in the Open Innovation Context**," The Iranian Journal of Science & Technology Policy 2(1), 82-92.

Bagheri, S.K. (2009), "**Are Open Innovation companies challenged by Patent and Competition Laws?**" Published as a research paper by World Intellectual Property Organization.

Bagheri, S.K., Moradpour, H.A, and Rezapour, M. (2009), "**The Iranian Patent Reform**," World Patent Information Journal 31, 32-35.

Rezapour, M., Bagheri S.K., Rashtchi M. and Bakhtiary, M.R. (2007), "**Iranian patent system: An introduction**," World Patent Information Journal 29, 250-254.

(A more complete list is available at: <http://www.hamafarini.com/Articles.aspx>)

#### CONFERENCE PAPERS

Presented more than **20 scientific papers** at conferences, including:

Bagheri, S.K., Di Minin, A. and Piccaluga, A. (2015), "**Intellectual Property Visionaries of the new business era**," to be presented at R&D Management conference, Pisa, June 4-6.

Bagheri, S.K., Goodarzi, M. and Mahdad, M. (2014), "**Effectiveness of Iranian policies on commercialization of patented technologies**," 4th International Technology Management conference, Kish Island, Iran.

Bagheri, S.K., Di Minin, A., Paraboschi, A. and Piccaluga, A. (2014), "**Platform leaders to provide Patent Shelter**," R&D Management conference, Stuttgart, June 3-6.

Bagheri, S.K., Sinha, K.M. and Di Minin, A. (2013), "**Who Orchestrates Publicly-Funded Research Networks?**" DRUID Conference, Barcelona (Spain) June 17 – 19.

Bagheri, S.K. and Sadraei, S. (2011), "**Engineering Networks of Innovation: The case of the Iran's Oil & Gas Sector**," The 15th IIES Conference and Exhibition – Technology & Innovation in Oil and Gas Industry, November 1-2, Tehran, Iran.

Bagheri, S.K. and Sadraei, S. (2010), "**Transition from isolated research to innovation network in the Iranian petroleum industry: Opportunities and challenges**," 4th National Technology Management Conference, November 8-9, Tehran, Iran

Moghaddam, M.T. and Bagheri, S.K. (2010), "**Chemical Engineering Software and protection thereof**," 14th International Oil, Gas & Petrochemical Congress, 19-20 May, Tehran, Iran.

Bagheri, S.K., Bagherimoghaddam, N. and Shafiei, R. (2008), "**Intellectual Property and Technology Development in Petroleum Industry**," Technology development in Petroleum Industry, February 24-25, Tehran, Iran.

Bagheri, S.K., Rezapour, M. and Rashtchi, M. (2007), "**Open Innovation Roadmapping**," R&D Globalization Conference, June 25-26, Tehran, Iran.

Goodarzi M & Bagheri S.K. (2006), "**IP system in Iran: a comparative study**," Portland International Center for Management of Engineering and Technology, July 8-13, Istanbul, Turkey.

Goodarzi M. & Bagheri S.K. (2005), "**IP system in Iran: a closer look**," Second National Technology Management Conference of Iran, May 16-18, Tehran, Iran.

Bagheri, S.K., Rashtchi, M., Shokri, S. & Shabani, M.R. (2005), "**Patent Analysis in Research Institutes of Developing Countries**," 14th International Conference for "Management of Technology", IAMOT, May 22-26, Vienna, Austria.

Bagheri, S.K., Sadraei, S. and Bazmi, M. (2004), "**Linking technology transfer to research and development: Absorptive capacity in Iranian Petroleum Industry**," Second national conference on "Technology development in petroleum industry", December 27-28, 2004, Tehran, Iran.

Bagheri, S.K. & Mahboobi, J. (2004), "**Why managers in developing countries do not implement technology management guidelines: case of Iran**," Symposium of Innovation management in the technology-driven world, July 31- Aug.4, Seoul, Korea.

Bagheri, S.K. (2003), "**Missing Chain of Technology Transfer process in Iranian Power Industry**," 1st Technology Management Conference of Iran, June 9-11, 2003, Power Industry Technology Center, Tehran, Iran.

Bagheri, S.K. & Bodaghi, L. (2002), "**Using Patent Analysis, As a Key Source of Technology Information in Power Industry**," 17th International Power System Conference, Oct 28-30, 2002, Tehran, Iran.

(A more complete list is available at: <http://www.hamafarini.com/Articles.aspx>)

#### TEACHING AT WORKSHOPS

Has taught at more than 200 workshops on "Innovation Management", "Intellectual Property Management", "Patent Analysis", "Technology Commercialization" and "Licensing Agreements", including:

- Half-day workshop on "Technology Commercialization", National Biotechnology Festival, Tehran International Exhibition, May 22, 2015.
- Keynote speaker on "Service Innovation", First national service design conference, Tehran, Iran, May 21, 2015.
- One-day workshop on technology commercialization in healthcare, Tabriz university of medical science, May 17, 2015.

- One-day workshop on technology commercialization in healthcare, Tehran university of medical science, May 10, 2015.
- One-day workshop on "Business Model Generation", Godakhtar Industrial Group, Tehran, March 19, 2015.
- Two-day workshop on "Technology commercialization in Healthcare, Yasooj University of medical science, March 8 and 9, 2015.
- One-day workshop on "Technology Commercialization in Healthcare", Tofighdaroo Pharmaceutical company, February 26, 2015.
- One-day workshop on "Technology Commercialization in Healthcare", Arak Medical University, February 24, 2015.
- Keynote speaker on "The challenge of commercialization", 3<sup>rd</sup> Conference of R&D Managers, Tehran, February 18, 2015.
- One-day workshop on "Technology Commercialization", Zahedan University, February 15, 2015.
- Half-day workshop on "Innovation Management", Annual gathering of managers of Iranian Science and Technology Parks, Ahwaz, January 27, 2015.
- Two-day workshop on "Patent search and examination", Azad University of Mashhad, August 23 and 24, 2014.
- One-day workshop on "Technology commercialization", Iranian Association of Management of Technology, Tehran, August 7, 2014.
- Keynote speaker on the performance of Iranian Patent system, Industrial Development and Renovation Organization of Iran, Sep. 14, 2013.
- Keynote speaker on IP system in Iran, Iranian Parliament Research Center, Sep. 4, 2013.
- Keynote speaker on the performance of Iranian Patent system, Steering committee of Iranian Comprehensive Scientific Plan, Sep. 8, 2013.
- Half-day workshop on Intellectual Property Management, Industrial Development and Renovation Organization of Iran, August 27, 2012.
- One-day workshop on Analysis of Technology Management Processes (SaipaPress Company, Tehran, Iran, Dec. 21, 2011).
- One-day workshop on Technology Commercialization (Iranian Association of Management of Technology, Tehran, Iran, 21 July 2011)
- Half-day workshop on Innovation Management in Iranian Petroleum Industry (Oil & Gas mini MBA, Institute of Petroleum Engineering, University of Tehran, Tehran, Iran, 6 July 2011).
- Two-day workshop on Analysis of Technology Management Processes (Qeshm & Sarkhoon Gas Treating Complex, Bandar Abbas, Iran, June 25-26, 2011).
- Half-day Workshop on Open Innovation, Networking and IP Management (Research Institute of Petroleum Industry (RIPI), May 23, 2011).
- Keynote speaker on Open Innovation & Knowledge-based Companies (4th gathering of MOT practitioners and specialists, Tehran University, May 18, 2011).
- Half-day Workshop on Technology Commercialization & IP Management (Iranian Aeronautics Industries' training center, Tehran, 23 January 2011).
- Two-day Workshop on Technology Management (Agricultural Research, Education and Extension Organization (AREEO), 19 & 20 October 2010).
- One-day Workshop on Technology Management in the Iranian Gas Industry (The Iranian Gas Industry R&D Managers Forum, Bandar Abbas, February, 24, 2010).
- Key note speak on Technology Commercialization in Petroleum Industry (14th International Oil, Gas, and Petrochemicals Congress, Tehran, May 20, 2010).
- One-day workshop on Technology Commercialization (Kermanshah Technology Park, Kermanshah, 7 January 2010).

- One-day Workshop on Technology Roadmapping (Petrochemical Research & Technology Company, June 29, 2009).
- One-day Workshop on IP Management (Razi Pharmaceutical Research Institute, February 5, 2008).
- Two-day Workshop on IP Management and Using Patent Information (Iranian R&D Society, February 18-19, 2008).
- One-day workshop on Licensing Agreements (Third Training Program for the Iranian Managers of Science and Technology Parks, Tehran, February 28, 2007).
- Two-day workshop on Management of Technology (Second Training Program for the Iranian Managers of Science and Technology Parks, Yazd Science and Technology Park, December 7-8, 2006).
- One-day Licensing agreements (Techno mart Workshop at Iranian national Petrochemical Company, July 23, 2006)
- One-day workshop on Intellectual property and Patenting (Esfahan Science and Technology Town, November 14, 2005).
- Two-day workshop on protection of intellectual property rights in High-tech industries (Iranian Department for Hi-Tech Industries, Hi-tech management development program, September 15, 2005).
- Patent Analysis (International workshop on Intellectual property & Innovation, 21-24 February, 2005, Esfahan, Iran).

(A more complete list with pictures is available at: <http://www.hamafarini.com/default.aspx?tabindex=0&tabid=33&catid=9>)

#### TV SHOWS ON IP MANAGEMENT AND COMMERCIALIZATION



Seyed Kamran Bagheri as a national figure in the field of IP management has appeared as a guest on several scientific TV shows. All these shows were broadcasted live on the Iranian National TV. Some of the videos (in Persian) can be watched on-line at: <http://www.hamafarini.com/videos.aspx>

#### IP-RELATED TRAINING

Summer School on "**The Economics and Management of Intellectual Property**," Alma Graduate School, Bologna, Italy, 10-14 June 2013.

"**Intellectual Property Management**" Workshop, European Patent Academy, 04 - 05 June 2012, Munich, Germany.

Advanced Course on "**Arbitration and Mediation Procedures**," World Intellectual Property Organization Worldwide Academy, On-line training program, April 2 to May 13, 2009

Training course on "**Obtaining, Enforcing and Evaluating Intellectual Property Rights in Europe**," BOEHMERT & BOEHMERT Patent Law Firm, Munich, Germany, June 30- July 5, 2008.

Advanced Course on "**Biotechnology and Intellectual Property**," World Intellectual Property Organization Worldwide Academy, On-line training program, 24 to July 3, 2007.

Advanced Course on "**Intellectual Property in Electronic Commerce**," World Intellectual Property Organization Worldwide Academy, On-line training program, September 28 to November 8, 2006.

Three week training course on "**Patenting and European patent law**," 2K Patent Law Firm, Frankfurt, Germany, November 1-21, 2005.

#### LANGUAGES

|         |        |
|---------|--------|
| Persian | Fluent |
| English | Fluent |
| Italian | Basic  |

#### EXTRACURRICULAR ACTIVITIES

Swimming, travelling, biking, and painting.