# Professional Profile

## Mario Ciancarini



# Professional objectives

I believe in the power of diversity to unlock innovation and value. I like to embrace new stimulating challenges and being active in providing solutions and strategic vision. I work to combine an open innovation attitude to a result driven management approach, with a consolidated experience in energy market, climate change analyses, business planning acquired through several experiences in an international environment. Possesses excellent leadership by example, significant experience in top management support, complex problems solving and managing cross-functional team even with high technical skills.

I am passionate about learning new things and helping people in their growth, delivering an inclusive and sustainable professional and human growth. I am highly motivated in leading excellent results in challenging working environments.

A pessimist sees the difficulty in every opportunity; an optimist sees the opportunity in every difficulty - Winston Churchill

## Competencies

#### Skills

- Climate change analyses for business
- Energy Market and Circular Economy
- · Industrial and business planning

- People Management
- Communication
- · Problem solving & change management

#### Languages

· Italian, English (fluent oral and written) and Spanish (basic oral and written)

# Career History

#### Enel S.p.A. Roma

Company profile: Enel is a diversified energy company domiciled in Italy. It operates globally through the entire value chain (production, distribution, retail, and services). World's largest private player in renewable generation, serving ~70 mn customers.



# Head of Group Climate Scenarios, Climate Change Adaptation Strategy This role reports to the Group Strategy department

### Main activities & responsibilities:

- · Lead of corporate cross functional projects (Group Climate Adaptation Plan) and governance process
- Innovative climate change impact analyses and top management support (CEO, CFO, and business directors).
- CSRD/ISSB-aligned reporting and relationship with, investors, ESG raters and auditors
- Relationship with other external stakeholders such as regulatory authorities, and Climate change experts (e.g. International Centre for Theoretical Physics, CORDEX, CMCC)

## Major achievements include:

- First Group Climate Adaptation Plan and Climate Change management policy
- Innovative analysis (e.g. Climate risk index, Acute Event Risk Index) first-ever produced in the sector.
- · Contribution to publication and working groups (e.g. WBCSD1) to develop and disseminate guidelines
- Definition of the climate-related reporting framework and climate-related costs and CAPEX control Model

<sup>&</sup>lt;sup>1</sup> For example World Business Council on Sustainable Development initiatives such as "Evaluating Climate-Related Financial Impacts on Power Utilities" (Nov 2021)

# Head of Macroeconomic and Financial Analysis and Forecasting This role reports directly to the head of Economics, Energy and Forecasting (Group CFO Staff)

Jul. 2018



Main activities & responsibilities:

- · Industrial plan scenarios: FX, CPI, GDP, Interest rates, etc.
- Country risk analyses
- Analyses to support Top management decisions ad es: support to M&A, industrial and financial targets ( CFO e CFO)
- Relationship with external stakeholders such as Investments Banks, OECD, and modelling experts such as Oxford Economics, IHS, Open Economics
- · People management of 2 resources

#### Major achievements include:

- Remarkable results in increasing forecast reliability.
- Definition of a scenario process and top management reporting. (Process review, online platform, and reporting)

# Controller – Enel Trade (2010-13) and Enel Produzione (2013-16) P&C Energy Management within Planning and control



Main activities & responsibilities:

- P&L (gross margin) and BS management
- Gap analysis and action plan
- Budgeting & Planning
- FFO forecast and planning

### Major achievements include:

- Autonomous P&L and B&S management and business performance target setting
- Responsible for Financial planning
- Start-up financial derivative evaluation activities (tools and process).
- Cross functional experiences (Energy Management in Slovakia and Retail in Italy)

# Education

## Education

- II level Executive Master in Circular Economy Management at Luiss Business School (2021)
- Master Degree in Management Engineering (110/110) at La Sapienza di Roma University (December 2009)
- Bachelor Degree in Management Engineering (105/110) at La Sapienza di Roma University (December 2007)

#### Other activities

- Workshop on Climate Information for Risk Assessment and Regional Adaptation from Global Scale Climate Projections to Local Scale Climate Hazards – hosted by Abdus Salam International Centre for Theoretical Physics (ICTP) (2023)
- International Monetary Fund Macroeconomics of Climate Change Science, Economics and Policies; Economics of Adaptation (2023)

### Other Information

- International mobility
- · Hobby & Sports: Gym, acting, reading,
- I Level ONAV Wine taster.