

PERSONAL INFORMATION

Massimo Di Domenico



PROFESSIONAL SKILLS AND COMPETENCES

International experiences and competences

Experiences gained participating to missions and projects related to energy and environment sectors. In particular: on behalf of the Italian energy authority, worked in the Gas Working Group at the European Regulatory Energy Group (ERGEG/CEER) in Brussels with specific focus on energy markets integration, gas pipelines, energy security of supply, relationship with extra- EU gas exporting countries; taken part to a twinning project between Italian and other European regulators to the Ukrainian energy regulator premises (Nerc) in order to support it on the adoption of the EU Energy Directives; prepared documents and publication for the International Confederation of Energy regulators.

At Assolombarda, Italian industrial association in Milan: established cooperation with the Italian industrial association (Confindustria Balkan) based in Belgrade, Serbia, in order to organize missions for the Lombardy Green Economy industry in the country with particular focus on energy efficiency, waste and water management. The missions involved several stakeholders: Italian companies, Serbian Ministries and Municipalities, EBRD, international banks (Intesa, Unicredit); organized a mission to the Astana Energy Expo 2017. Several Italian companies attended and meetings with institutional bodies as Samruk Energy, Atameken, Baiterek, Kazinvest, The Ministry of Development and Investments.

Firms representation and advocacy.

Advocacy, consulting and representation activities for companies in the environmental and energy sectors. These competences have been gained in the field of the most important trade associations at national level. More recently, this activity is carried out in the association that represents the interests of public utilities that provide services at a local level. In particular, these are multi-service companies but whose core business is in regulated sectors such as gas, electricity, water, waste and heating / cooling.

Energy and environment applied research

The research activity was developed in the past as part of advanced university studies and subsequently at Bocconi University. Activities were carried out in the regulated sectors and with particular interest to multi-utility companies. Subsequently the university lecturer and the research activity dealt with the issues of sustainability, with particular interest to climate change. At the moment relevant is the inclusion in a research project on energy efficiency, funded by the Horizon2020 program, at the Institute of Management of the Sant'Anna School of Advanced Studies in Pisa. The research activity first and the more operational experience that followed, allowed to form a profile suitable for applied sciences and research activities in the context of funded projects.

Management of a local public utility

As Sole administration for a local public utility, in the form of in-house providing, have been acquired competences of direct management and strategies of a company whose services are provided at local level. The complexity of the water sector, its regulation and ongoing process of merging into a larger company having competences over the entire Como Province, has represented a challenge and an opportunity to learning and acquiring operational experience in the field. Also pharmacies and parking facilities were examples of further experience in a complex context of relations with the local authority of reference.

Regulation of public services Expert

The skills into the regulation sector have been acquired during a period of professional activity at the now called Arera, the Italian energy and environment regulator. The role was first devoted to follow the gas sector and then electricity and energy efficiency. The position included the responsibility to follow laws and regulation at European level taking part to numerous international working groups, specifically, on gas regulation and energy market integration.

WORK EXPERIENCE

Since November 2018

Energy and Environment Main Manager

Confservizi Lombardia

Strada 4, Palazzo Q7, 20089 Rozzano MI
<http://www.confservizilombardia.it/>

Main responsibilities:

- supporting and developing greater public awareness on the importance of the role of local public enterprises on relevant territories;
- overseeing on laws and recent regulatory development on urban waste sector, market and tariffs;
- advocating and overseeing the regulation on energy infrastructure of local public enterprises in the gas, electricity and heating sectors;
- adoption of shared positions on public documents and laws (EU Commission, Parliament, Region, local authorities, Regulatory Authority- Arera);
- cooperation with important research Institutes and affiliation to Universities in Milan on sustainable issues;
- development of projects to support innovative companies in the energy and cleantech sectors;
- overseeing the evolution of legislation on the circular economy and preparing information and strategic activities for companies.

Since November 2018

Affiliate Professional

Research and Consultancy

Scuola Superiore Sant'Anna di Pisa

Piazza Martiri della Libertà, 33, Pisa
<http://www.santannapisa.it>

Cooperation with the Management Institute

- Horizon 2020 project S-parks - Envisioning and Testing New Models of Sustainable Energy Cooperation and Services in Industrial Parks. Project on energy efficiency in local industrial parks. Climate Change adaptation and mitigation from energy perspective.

Since May 2014

Sole Administrator

Canturina Servizi Territoriali SpA

Via Vittorio Veneto, 10, Cantù (Como)

www.canturinaservizi.com

Strategic advisory to a local multi-utility. The main activities performed by Canturina local services in the town of Cantù (Como) are water distribution, pharmacies, facility management and energy management of municipal buildings, parking management. The utility is now involved in the on-going process to merge in Como Acqua, the in-house company with responsibility to manage the Integrated Water System in the Como Province. For the remaining activities, the company is currently sounding the market to finalise an industrial partnership with a well-structured operator.

Main responsibility:

- company's strategic management;
- energy problem solving: cost of energy, energy efficiency and saving for local public buildings and water infrastructures;
- water management system and development;
- development of new services.

Main achievements

- evaluation process of the water branch assets and their valorisation in Como Acqua;
- contribution to the definition of the new Governance rules for water management in the Como Province;
- activated process for identification and selection of industrial partner.

January 2011- May 2018

Energy and Environment Main Manager

Assolombarda

Via Pantano, 9, 20122 Milan (Italy)

<http://www.assolombarda.it/>

Energy and environment professional at Assolombarda, the largest territorial entrepreneurial association in Italy, part of Confindustria (Italian Entrepreneurial Association).

Main responsibilities:

- energy problem solving for associated companies with focus on: cost of energy, market power monitoring; energy efficiency and saving; renewable energy sources; energy taxation;
- strategic analysis and evolution of energy sectors related to smart cities (smart grids and mobility);
- common activities and cooperation with associated energy and transport/transmission companies (Eni, Enel, Terna, Snam; Edison, A2A);
- adoption of shared positions on public documents and laws (EU Commission, Parliament, Region, local authorities, Energy Regulatory Authority);
- cooperation with important research Institutes and affiliation to Universities in Milan on energy issues (mainly Bocconi and Politecnico of Milan);
- development of projects to support innovative companies in the energy and cleantech sectors;
- overseeing the evolution of legislation on the circular economy and preparing information and strategic activities for companies.

Main achievements

- formation of gas and electricity buying groups for associated enterprises; achieving acquisition portfolios of 400 GWh and over 30 million cubic meters during the last three years;
- organization of awareness-raising and dissemination of good practices on energy efficiency among associated enterprises;
- co-leader in the Energy&Climate Change group of ERRIN (European Regions Research and Innovation Network- www.errin.eu);
- agreement with Eit InnoEnergy for a strong partnership on energy and cleantech sectors (<http://www.innoenergy.com>);
- developing initiatives aimed at increasing the involvement of the main stakeholders on the issues of the circular economy.

Sector: Italian Industrial Association

September 2016-May 2018

Deputy President

Energy Consortium Coordination (ECC) @ Confindustria

The ECC is a newly created association within Confindustria aiming at promoting and preserving the interests of industry energy consumers, mainly small and medium enterprises, belonging to Energy Consortiums.

Business: SME's, Energy demand, Energy Markets.

June 2005– December 2010

Energy and Regulation Economist

Italian Energy Authority (ARERA)- Milan

Role and main achievements

As energy and regulation economist:

- supported the Presidency and the General Secretariat on regulation issues;
- worked on the reform of the actual Italian gas balancing system and on introduction of a gas regulated market;
- involved in the Open Season procedure for the Italy-Greece gas interconnector (IGI);
- worked on enquiry concerning the development of the retail Italian gas market after full liberalisation;
- worked in the Gas Working Group at the European Regulatory Energy Group (ERGEG/CEER) in Brussels with specific involvement on the following subjects:
 - capacity allocation mechanisms and congestion management procedures concerning transport and storage;
 - definition of guidelines regarding TSO's 10-year investment plan;
 - exemption criteria on new infrastructures as allowed by Directive 2003/55;
 - interdependencies between energy and financial markets and recommendations to the EU Commission.

Business: Energy Regulation

01 October 2002–31 March 2013

Contract Professor at University

Contract Professor at various universities in Milan (Bocconi, Politecnico, State University) and Como.

Main teaching subject: Environmental and Energy Regulation.

01 March 2000–31 May 2005

Economic Researcher

Bocconi University- Milan

Researcher on energy and environmental subjects at the Institute for Energy and Environment- IEFE - Bocconi University, Milan.

Teaching Master courses on energy and environment.

Sector: Education

EDUCATION AND TRAINING

December 2001	PhD in Economics University of Southampton, Southampton (UK) Economic and Political Regulation of Public Utilities
October 1993 – July 1997	Doctorate in Economics Bocconi, Cattolica and Statale Universities of Milan
October 1985 – November 1990	Bachelor's degree Political Science University of Milan, Milan (IT) Economics and Business Economics
October 1993 – September 1994	MSc in Economics University of Southampton, Southampton (UK) Master in Economics and Econometrics

PERSONAL SKILLS

Mother tongue Italian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C1	C1	C1
French	B2	C1	B1	B1	A2

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2: Proficient user
[Common European Framework of Reference for Languages](#)

Communication skills

- Excellent verbal and written communication skills both in the office environment and with external stakeholders.
- Experienced at giving presentations to large audiences.
- Team work: worked in various types of teams at national and international level.
- Mediating skills: liaison between firms' representatives and institutions on energy and environment related issues and implications that laws and regulation may have on industries.
- Intercultural skills: experienced at working in a European dimension on regulation issues. Involved in the twinning project between Ukraine and Italy on regulation of energy and gas for the implementation of the EU Energy Directives.

Organisational / managerial skill

- Directly responsible and manager of several people.
- Excellent experience in project and team management.
- Excellent organisational and prioritisation skills.

Job-related skills

- Ability to understand the technological and regulatory change and their implications;
- Definition of strategic goals and measurable KPI's;
- Ability to adapt to changes and to new targets of the board;
- Technical support and backing for board decisions

Computer skills Good command of Microsoft Office tools