

Sara Campinoti

ABOUT ME

Strong interest in developing my career as Head of Sector. Excellent coordination competences and in steering and inspiring teams acquired during over 10 years of professional experiences in EU Delegations; very strong negotiation skills, very resilient and used to operate in fragile contexts such as international crisis.

WORK EXPERIENCE

01/11/2022 - CURRENT

INTERNATIONAL RELATIONS OFFICER FUROPEAN COMMISSION-DG HOME

- Leading and coordinating on behalf of DG HOME the EU accession negotiations on chapters 23 and 24 for Montenegro, North Macedonia and Bosnia and Herzegovina. Following and monitoring the migratory and security developments in line with the EU enlargement agenda.
- Develop, implement and strengthen the external dimension of **home affairs policy (migration and security)** on Western Balkans region as well as on thematic horizontal file on children and human rights.
- Definition and conceptual development of the overall objectives for the EU's enlargement policy in the area of home affairs.
- Present, coordinate and promote home affairs policies with Western Balkans partners.
- Coordinate external activities within the DG, the EEAS, relevant Commission services, JHA agencies and other stakeholders.
- Preparation of strategic policy dialogue and advocacy messages for senior management.

13/07/2021 - 31/10/2022 Ottawa, Canada

PROGRAMME OFFICER FPI CANADA/UN FOCAL POINT FUROPEAN UNION DELEGATION TO CANADA

- Responsible for the FPI work in North America and for the multilateral work with UN agencies based in New York, USA
- FPI focal point for UN relations and issues
- Main thematic focus: public diplomacy, higher education, social sectors, peace, security and crisis response
- Identification, Preparation and Negotiation of FPI programmes in coordination with Regional Team Americas with a specific focus on Foreign Policy Needs
- Policy Analysis and Dialogue with Canadian authorities mainly on public diplomacy and social affairs and with UN on peace and security issues
- · Management of projects in the framework of both PI and IcSP instruments

31/05/2016 - 14/07/2021 Beirut, Lebanon

ATTACHÉE-EU RESPONSE TO THE SYRIAN CRISIS AND MIGRATION EU DELEGATION TO LEBANON

- Acting backup of the Head of Sector on Governance for coordination and project management (10 people).
- EU Response to the Syrian Crisis: Contribute to develop EU's advocacy and strategic priorities in response to the Syrian crisis in Lebanon, linking relief recovery, rehabilitation and ensuring the nexus humanitarian-development.
- Health/Protection: identification of priorities of the EU and drafting of Action Documents, leading the
 coordination with donors and EU Members States as well as civil society organizations, lead negotiator under
 the MADAD instrument of a package of more than 100 million of EUR, identification of implementing partners,
 focal contact point with the MoPH/MOSA in Lebanon as well as with the Thematic Units (DG DEVCO, DG NEAR,
 DG Sanco) in Brussels.
- Chair of the Thematic Working Group on Health composed by EU Lebanese authorities, donors and implementing partners (15 representatives).
- **Migration**: political dialogue with the Lebanese authorities in the framework of the negotiations of the **EU-Lebanon Mobility Partnership**, programming, identification and appraisal of programmes, risk analysis, briefings, notes and speeches.

ATTACHÉE. MIGRATION AND IUSTICE EU DELEGATION TO MALI

- Chair of the Working Group on Justice composed by Malian authorities, EU Members States, international donors and civil society. Coordinating and steering EU response and EU MS coordination.
- Programming, identification and appraisal of programmes in the sectors of **justice**, **migration and health** in Mali.
- Steer and supervise project preparation, validation of calls for tender, call for proposals and contracts.
- Ensure the follow-up of the implementation of projects and the good performance of project managers and partners, monitor contractual obligations of on-going projects.
- Ensure appropriate evaluation and reporting on project execution.
- Carry out quality controls, risk analysis.
- Focal point for issues of **justice**, **migration and ebola** at the EU Delegation in Mali, coordination with EU Members States and international donors on these sectors. Coordination on **migration issues** with DEVCO thematic unit and **DG HOME**.
- Deal with horizontal activities, concentration and networking aspects of the **justice**, **migration and health sectors**.
- Drafting of briefings, speeches and reporting.

16/08/2010 - 14/07/2013 Brussels, Belgium

PROGRAMME MANAGER, MIGRATION, JUSTICE AND SECURITY EUROPEAN COMMISSION, EUROPEAID DEVELOPMENT AND CO-OPERATION DIRECTORATE-GENERAL UNIT F4 - REGIONAL

- Steer and supervise project preparation and ensure that all the necessary conditions are met when launching the projects in the **area of migration**, **justice and security**.
- Validation of calls for tender, call for proposals and contracts.
- Monitor overall progress and the respect of EU rules on correct administrative, contractual and financial management.
- Ensure appropriate evaluation and reporting on project execution.
- Elaborate project strategies, organization, planning of schedules, tasks, deliverables and priorities and ensure their implementation.
- Management of the contracts: monitor costs, time scales and resources used, and take action where these deviate from agreed tolerances.
- Coordination on **migration**, **justice and police** issues with the **EU ENPI South Delegations**, bilateral cooperation units and with **DG HOME and DG JUST** to increase synergies and avoid duplication in actions.
- Focal point of the Regional Neighbourhood South on migration and asylum issues.
- Drafting of briefings and speeches.

04/01/2010 - 15/08/2010 Brussels, Belgium

ATTACHÉE-EXTERNAL RELATIONS, MASHREK/MAGHREB, MIDDLE EAST/GULF PERMANENT REPRESENTATION OF BELGIUM TO THE EU

- Preparation of the Belgian Presidency of the Council of the European Union.
- Attending the Council Working Groups on **Mashrek/Maghreb (Mama) and Middle East/Gulf (MOG)** and reporting to the Belgian Permanent Representant.
- Preparation of diplomatic notes and briefings for the Coreper and the PSC (Political and Security Committee).
- Political analysis on Middle East Peace Process, Gulf countries (Irak, Yemen and Iran), Union for the Mediterranean, European Neighbourhood Policy.

01/04/2008 - 31/12/2009 Brussels, Belgium

PROJECT MANAGER FOCUS CONSULTANCY LDT

- Leading and managing the Brussels office, representative of Focus Consultancy in Belgium.
- Project development and implementation; project management and coordination; project evaluation.
- EU research and trainer on EU funded projects on **migration**, **refugees and asylum seekers**, gender equality, social inclusion and anti-discrimination sectors.
- Selection and coordination of the network of experts in diversity, **migration** and inclusion related projects both in the private sector as well as in the EU sector.
- Research and consulting activities in the field of EU integration and EU issues, business development, social and **migration policies**, social inclusion, social dialogue, diversity management.
- Management of the contractual relations with the European institutions (co-ordinate meetings, need assessment, etc).
- · EU and international Fundraising.

EU ADVOCACY ASSISTANT MARIE STOPES INTERNATIONAL

- Working on gender and SRHR(sexual and reproductive health and rights).
- Organization of conferences and events with the European Parliament Working Group on Reproductive Health, HIV/AIDS and Development (EPWG).
- Drafting and editing of the newsletter; Website editing.

01/09/2006 - 31/12/2007

POLICY ASSISTANT TO LAPO PISTELLI, MEP LAPO PISTELLI, MEP, ALDE GROUP

- Monitoring the legislative work of the European Parliament Committees on Foreign Affairs, Constitutional Affairs and Civil Liberties, **Justice and Home Affairs**.
- Writing articles on human rights, migration and asylum seekers' issues.
- Coordination of MEP activities: following and preparing meetings, research, secretariat, public relations.
- Briefings, speeches and policy papers.
- Drafting of the press review.

28/04/2006 - 28/07/2006 Brussels, Belgium

INTERN AT THE PERMANENT REPRESENTATION OF ITALY TO THE EU FIRST COUNSELLOR MARCO PERONACI

- Drafting reports on meetings of the European Parliament.
- Providing the Permanent Representation with political analysis and working out proposals on the main issues of the parliamentary agenda to be submitted to the Italian Ministry of Foreign Affairs.

15/09/2005 - 16/03/2006 Brussels, Belgium

INTERN COMMITTEE OF THE REGIONS

Responsible for external relations, migration and minorities issues.

Tasks included:

- Reporting on EU Parliament meetings on migration.
- Analysis of monitoring procedures for regional and local elections in the framework of the OSCE and the European Parliament.
- Briefings, speeches and policy papers.

EDUCATION AND TRAINING

09/2008 - 10/2010 Brussels, Belgium

CERTIFICATE IN EUROPEAN UNION LAW ON IMMIGRATION AND ASYLUM ODYSSEUS Network, Institute for European Studies, ULB

• **Final paper:** "The principle of **non-refoulement** and its extraterritorial application: an analysis of the return to Libya of intercepted potential asylum seekers by the Italian navy in spring 2009".

Field of study EU Law Immigration and Asylum | National classification Postgraduate Certificate

09/2004 - 06/2005 Warsaw, Poland

MASTER OF ARTS IN EUROPEAN ADVANCED INTERDISCIPLINARY STUDIES College of Europe (Natolin campus)

- Master's Thesis on EU Security Policy: "What conception of European Security in the New Security environment? A constructivist approach to international migration and terrorism".
- Final grade: GOOD

Field of study European studies | National classification Postgraduate studies

MASTER IN POLITICAL SCIENCE Scuola Superiore di Studi Universitari e di Perfezionamento "Sant'Anna"

• Final grade: 100/100

Students are admitted to Scuola Superiore Sant'Anna after passing a public national competition. Winners shall enrol in the corresponding University Degree courses of the Pisa University and attend the additional Scuola courses, including study of two foreign languages. In 1999 there were over 900 applications for the 33 places available.

Field of study Political Science | National classification Graduate studies

09/1999 - 07/2004 Pisa, Italy

MASTER IN POLITICAL SCIENCE - SPECIALIZATION IN INTERNATIONAL STUDIES Università degli Studi di Pisa

- Thesis on History of European Integration on "Europe and Migration: developments and contradictions towards a communitarian policy".
- · Final Grade: 110/110 cum laude

Field of study International studies | National classification Graduate studies

03/2023 - 03/2025

MANAGERIAL TRAININGS EU Commission

In the last two years I attended the **Participatory Leadership, the Leadership roles, the Lead your team and Leadership Lab trainings** that further contributed to develop my skills as Team Leader.

LANGUAGE SKILLS

Mother tongue(s): ITALIAN

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production Spoken interaction		
ENGLISH	C2	C2	C2	C2	C2
FRENCH	C2	C2	C2	C2	C2
SPANISH	C2	C2	C2	C2	C1
DUTCH	B1	B1	B1	B1	B1
GERMAN	A2	A2	A1	A1	A1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

ORGANISATIONAL SKILLS

Organisational skills

Competence to draft action plans and to set up projects; Ability to act in a structured way with a long- term vision; proactive. Respect of deadlines, capable of working under pressure and within the guidelines established by my supervisors.

COMMUNICATION AND INTERPERSONAL SKILLS

Communication and interpersonal skills

Both team-player and leader; capable of working in an international environment; sense of discretion, ability to build and maintain a network, sense of compromise; strong feeling for responsibility and solidarity which I acquired during volunteer activities both in Brussels as well as in Bamako.