

# ALESSANDRO VINCI

#PERFORMANCE MEASUREMENT; #DIGITAL HEALTH; #KEY PERFORMANCE INDICATORS;  
#DIGITAL TRANSFORMATION; #HEALTH MANAGEMENT

PHD STUDENT & RESEARCH ASSISTANT -  
MANAGEMENT OF INNOVATION, SUSTAINABILITY  
AND HEALTHCARE

MANAGEMENT AND HEALTHCARE (MES) LABORATORY  
SANT'ANNA SCHOOL OF ADVANCED STUDIES (PISA)

## WORKING EXPERIENCE

### Research assistant - MeS Laboratory Sant'Anna School of advanced studies

May 2021 - on going  
Pisa



Main functions:

- Monitoring, coordination and managing of the "Performance Evaluation System" for Italian regions (IRPES) and Tuscany, created by Sant'Anna School of Advanced Studies, including speaking engagements in major events and meetings.
- Supervise and contribute to the activities of international and European projects (HSPA Croatia), including coordination, public disclosure of results (speakers) and management and completion of deliverables. Participation in international expert forums (HSPA Community of Practice) for knowledge sharing and networking.
- Organization of major internal and external events at the Laboratory including annual conferences for presenting evaluation results, international workshop for EU projects, retreat and team-building activities.
- Computation and analysis of Key Performance Indicators (KPIs) for evaluating healthcare systems performance in different areas (digital health and mortality rates).
- Elaboration and editing of laboratory's Annual Reports using Indesign and other graphical softwares.
- Cultivate relationships with key stakeholders in the Tuscany region and the Network of IRPES Participating Regions.
- Conduct in-depth research analysis, individual and team research activities, and handled intricate databases.
- Engaged in teaching activities, tutoring activities, sharing expertise in research themes like healthcare performance evaluation, digital health, and health management.

### Junior Brand Manager Trainee - Marketing Division Heineken Italia S.p.a.

Jan 2020 - Jul 2020  
Milan



Main functions:

- Executed and managed diverse marketing activities, including event marketing, marketing campaigns, promotions, and loyalty programs, to achieve brand objectives.
- Collaborated closely with Brand Managers, Marketing Directors, and external partners.
- Orchestrated the organization of events, ensuring seamless execution from planning to implementation. Managed team retreats independently, enhancing cohesion and skill development.
- Oversaw budget planning and analysis for optimized resource allocation.
- Conducted ongoing analysis of company product performance and market trends, both internal and competitive.

### Finance Officer Delegate - Financial Management Service International Fund for Agricultural Development (IFAD)

Sep 2018 - Mar 2019  
Rome



Main Functions:

- Managed audit processes for loans, grants, and financial activities involving diverse entities.
- Oversaw IT system, analyzed Grants portfolio, and developed financial instruments.
- Drafted and reviewed precise financial terms in "Grant Agreements" (contracts).
- Managed the organization of internal (annual retreat) and external events for effective engagement.
- Conducted compliance reviews for EU-funded grants.
- Analyzed insolvency risk using Transparency International's Corruption Perceptions Index (CPI).



## CONTACTS

[www.linkedin.com/in/avinci94](https://www.linkedin.com/in/avinci94)

(+39) 348 86 09 537

[a\\_vinci\\_94@yahoo.com](mailto:a_vinci_94@yahoo.com)

## EDUCATION

### Sant'Anna School of Advanced Studies

2022 - on going  
Pisa



Phd in Management of  
Innovation Sustainability and Healthcare

### Università degli studi Internazionali di Roma (UNINT)

2017 - 2019  
Rome



**110/110 with honor and special mention**  
Master's Degree in Economics and  
International Management - curriculum:  
International Relations (LM-77)

### Università degli studi di Messina (UNIME)

2013- 2016  
Messina



**110/110 with honor**  
Bachelor's Degree in Political Sciences and  
International Relations (L-36)

### Liceo Scientifico G. Seguenza

2008- 2013  
Messina



**Final Mark: 99/100**  
Scientific High School Diploma

## LANGUAGE SKILLS

- **Italian** = Mother Tongue
- **English** = Proficiency (C1)
- **French** = Basic (B1)

## OTHER ACTIVITIES AND PROJECTS

**Students Representative - PhD Course in Management of Innovation, Sustainability and Healthcare** Oct 2022 - On going  
Pisa

**Sant'Anna School of Advanced Studies**

As a student representative, I facilitate open discussions between students, faculty, and administrative staff to address and advocate for the needs and concerns of the course attendees.

**Students Representative - "Commissione Pari Opportunità - P.R.O.U.D."** Sep 2018 - Dec 2019  
Rome

**Università degli Studi Internazionali di Roma (UNINT)**

As Student Representative, I ensured compliance with equal opportunity regulations and worker well-being, following national and EU norms. I advocated for student concerns, facilitating their discussion, and played a supporting role in drafting minutes and statements.

**Promoter** Jan 2015- Mar 2015  
Messina

**"Giovani nel Mondo" Association**

My primary responsibilities included promoting the organization's mission and related events, as well as providing mentoring functions for new participants.

**Rome MUN 2014** Mar 2014  
Rome

**"Giovani nel Mondo" Association**

I participated in the United Nations simulation organized by the "Giovani nel Mondo" Association. The event aimed to replicate key UN commission meetings. I acted as a journalist for the international outlet "Al-Jazeera" and was honored with the "Best Journalist 2014" award.

## PUBLICATIONS

Vinci, A, L Pirrotta, and M Vainieri. 2023. **'How Do Health Authorities Inform about General Practitioner Selection? Analysis of Italian Websites'**. *European Journal of Public Health* 33(Supplement\_2): ckad160.578. doi:[10.1093/eurpub/ckad160.578](https://doi.org/10.1093/eurpub/ckad160.578).

Nuti S., Vinci A., Vola F. (2021), **"Stato e Regioni: la Performance dei Sistemi sanitari regionali"**, *La Rivista delle Politiche Sociali / Italian Journal of Social Policy*, 2: 99-124, [https://www.futura-editrice.it/wp-content/uploads/2021/12/RPS-2021-2\\_web-TEMA\\_Sabina-Nuti-Alessandro-Vinci-e-Federico-Vola.pdf](https://www.futura-editrice.it/wp-content/uploads/2021/12/RPS-2021-2_web-TEMA_Sabina-Nuti-Alessandro-Vinci-e-Federico-Vola.pdf)

Vainieri M., Caputo A., Vinci A., (2024) **"Resilience dimensions in health system performance assessments, European Union"**, *WHO Bulletin, Special Issue on Health System Performance Assessment*, doi:<http://dx.doi.org/10.2471/BLT.23.291102>

## CONFERENCES

**European Public Health Conference (EUPHA)**, From 08/11/2023 to 11/11/2023 at Convention Centre Dublin, Dublin, Ireland. Pitch Presentation.

**International Research Society for Public Management (IRSPM)**, From 15/04/2024 to 18/04/2024 at University of Tampere, Tampere, Finland. Oral Presentation.

**Digital Transformation Society (DTS)** conference, From 22/05/2024 to 23/05/2024, at the University "Parthenope", Oral presentation

## SOFTWARES AND PROGRAMMES

- Windows;
- MacOS;
- MS Office;
- Outlook;
- OracleBI;
- PeopleSoft;
- SAS;
- R;
- Html;
- InDesign;
- PowerBi;
- Canva.

## CERTIFICATES AND AWARDS

- Cambridge Esol;
- Basic Life Support (BLS);
- ECDL Standard;
- "Scuola di Scienza della Politica";
- Scholarship "Onore al Merito" 2014;
- Scholarship "Onore al Merito" 2015;
- Scholarship "LazioDiSCO" 2018.

## TEACHING ACTIVITY

- Managerial Training Course on "Performance Evaluation" for Directors of the firefighters, June 2021, Rome;
- Lesson on "Performance Evaluation" to the students of the Master's Degree in Management of Innovation, 2022, Pisa;
- October 11, 2022 - Management Training Course for "Complex Facility Managers and Aspiring Healthcare Directors" XXX Edition - a.y. 2021/2022 - teaching assignment
- November 09, 2022 - Management Training Course for "Complex Facility Managers and Aspiring Healthcare Directors" XXX Edition - a.y. 2021/2022 - teaching assignment
- June 07, 2023 - Management Training Course for "Complex Facility Managers and Aspiring Healthcare Directors" XXXI Edition - a.y. 2022/2023 - teaching assignment
- May 26&27, 2023 - c4032 Management Training Course for Complex Facility Directors - at "Villa Umbra, Udine" - teaching assignment with compensation
- June 14, 2023 - Management Training "Course for Complex Facility Managers and Aspiring Healthcare Directors" XXXI Edition - a.y. 2022/2023 - co-teaching assignment
- Oct. 24, 2023 - Advanced training course in "Course of revalidation of the certificate of managerial training for Managers of Complex Structure" VI Edition - a.y. 2022/2023 - teaching assignment
- January 31 and February 14, 2024 - Management Training Course for "Complex Facility Managers and Aspiring Healthcare Directors" XXXI Edition - a.y. 2023/2024
- March 1, 2024 - Seasonal School - InnovAction in healthcare (IACH)