Annex 5  
Ph.D. in Management  
Innovation, Sustainability and Healthcare  

http://www.santannapisa.it/en/education/phd-management-innovation

| Coordinator          | Prof. Fabio Iraldo  
e-mail fabio.iraldo@santannapisa.it |
<table>
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<tbody>
<tr>
<td>Language</td>
<td>English</td>
</tr>
<tr>
<td>Duration</td>
<td>3 years</td>
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<tr>
<td>Number of positions available</td>
<td>9 with scholarship (1 position is reserved for citizens of NON-EU Countries) of which:</td>
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|                      | - 5 funded by the Scuola Superiore Sant’Anna  
|                      | - 1 co-funded by the Scuola Superiore Sant’Anna  
|                      | - 2 funded by the Management and Health Laboratory of the Scuola Superiore Sant’Anna Institute of Management  
|                      | - 1 funded by the Project “Dipartimenti di Eccellenza” |
| Scholarship amount   | Euro 15.343,28 gross paid to payee in deferred monthly instalments  
The gross amount includes social security contributions payable by the recipient |
| Submission deadline for the online application | May 27th, 2019 at 12.00 a.m. (midnight) (Italian time) |

**Documentation obligatory under penalty of exclusion, to be attached to the online application**

1. photocopy of a valid identity document;  
2. CV;  
3. academic transcript or self-certification of the list of exams passed during the MSc degree course, indicating the mark received for each of them;  
4. abstract of their MSc thesis;  
5. only for candidates who obtained their qualification abroad: copy of the MSc Degree Certificate or equivalent qualification translated into Italian or English unless written in French, German or Spanish  
6. copy of any other qualifications or publications that the candidate deems relevant to the course (typewritten works are permitted);  

For NON-EU candidates only: a detailed research plan in Italian or English of no more than 3000 words. It should be a three-year research plan containing details of:  
   a. the title of the research; the scientific premises and relevant bibliography;  
   b. the aim and expected results of the research project;  
   c. the experimental and data analysis methods.  
The research plan submitted is not binding for the definition of the research plan to be carried out as part of the Programme.  

**Test examinations EU Candidates**  
Qualifications, Written test and Interview  
Selection will be performed through an evaluation of the qualifications presented, a written test in English or in Italian (on a theme of management) and an interview. The Board will award a score out of one hundred, from 1 to 100.  

**Written test – maximum score possible: 30**  
The written test will be on themes of management and can be conducted in Italian or English. Candidates may choose between more specialised themes of management and general management.  

**Assessment of qualifications - maximum score possible: 30**  
The Examining Board will assess the CV of studies and any other scientific qualifications submitted. On completion of the assessment, the Board will express a
concise judgement and award a score out of thirty.
Those candidates obtaining a score of at least 21/30 in the written test and in the assessment of qualifications phase will be accepted for interview.
The School will notify those candidates selected for interview in a timely manner of the day and time of the same, as well as of the score received in the assessment of qualifications phase, by writing to the email address specified in the application.
Candidates are not required to be present during the assessment of qualifications.

Interview–maximum score possible: 40
The interview will consist in a general discussion including about the qualifications submitted and the written test, as well an oral test to verify the knowledge of a foreign language chosen by the candidate out of English, French, Spanish or German.
Candidates obtaining a score below 28/40 in the interview will be excluded from the merit ranking list.

In special cases, to be subjected to the opinion of the Board, the interview may be conducted as a video conference (using Skype). In this case, the identity document used in the online application form must be shown before the start of the test in order to enable identification of the candidate. It is in any case the candidate's responsibility to make sure that required hardware (PC, webcam) and software are available and that there is a reliable internet connection.
70/100 is the minimum score for being added to the general merit ranking list.
For candidates having equal merit on the general merit ranking list, preference will be given to the younger candidate.
The School will notify only scholarship holders of their admission to the School, using the email address given in the application; the said scholarship holders will be required to confirm their acceptance by responding within 7 days, on pain of forfeiture and awarding of the position to the first suitable candidate on the ranking list.

Test examinations

<table>
<thead>
<tr>
<th>NON-EU candidates</th>
<th>Qualifications</th>
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<td>Selection will be performed through an assessment of the qualifications presented. The Board will award a score out of one hundred, from 1 to 100. Candidates obtaining a score below 70/100 will be excluded from the merit ranking list. The Examining Board will assess the CV of studies and any scientific qualifications submitted. The candidates should submit a research project of a maximum of 3,000 words. The candidate’s research plan will be assessed in terms of both quality and feasibility and relevance with respect to the lines of research specified in the “brief description” section of this information sheet. One or more candidates may be interviewed via Skype at the discretion of the Board. The School will notify those candidates selected for interview in a timely manner of the day and time of the same, as well as of the score received in the assessment of the qualifications phase, by writing to the email address specified in the application. For candidates having equal merit on the general merit ranking list, preference will be given to the younger candidate. The School will notify scholarship holders of their admission to the School by writing to the email address specified in the application only; the said scholarship holders will be required to confirm their acceptance by responding within 7 days, on pain of forfeiture and awarding of the position to the first suitable candidate on the ranking list.</td>
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Test schedule
The dates of the tests will be published on the website: http://www.santannapisa.it/it/formazione/phd-management-innovation

Information
info-phdmanagement@santannapisa.it
phone: +39.050.882.608