

**Gabriele Baldi, Esq.**

Date of birth: 25<sup>th</sup> July, 1972

**Current position**

Partner at LS Lexjus Sinacta Milan office

- Member of Firm's Executive Committee
- Head of ESG & Sustainability Focus Group at LS
- Milan office representative at Borsa Italiana London Stock Exchange for the Elite Program

**Professional Qualifications**

Admission to Milan Bar (Milan, 2002); Higher Jurisdictions (2015)

**Education**

Università degli Studi di Milano  
Law Degree (110/110) - (1996)

Università degli Studi di Milano  
Post Graduate Legal Training (1998)

Università degli Studi di Milano  
Lecturer - Istituzioni di Diritto Romano (*Institutes of Roman Law*)  
(1996-2000)

Works as an Arbitrator in arbitration proceedings. Appointed by the Arbitration Board of the National and International Chamber of Arbitration at the Milan Chamber of Commerce.

**Publications**

Author of various publications on Corporate and Commercial Law matters published by "Il Sole 24 Ore", Ipsoa, C.N.A. (*inter alia* "Le aggregazioni di imprese" ANCE 2014; "Contratto di Rete d'Impresa", RetImpresa - Confindustria, 2013; "Contratto di Rete d'Impresa, RetImpresa, Confindustria, 2011; La tutela degli acquirenti di immobili da costruire, Il Sole 24 Ore, 2<sup>a</sup> ed., 2006; La tutela degli acquirenti di immobili da costruire, Il Sole 24 Ore, 1<sup>a</sup> ed., 2005).

Speaker at symposium organized by "Il Sole 24 Ore", Giuffrè Formazione, Ipsoa, Confederazione Nazionale Artigianato e Piccola e Media Impresa.

**Practice Areas**

Main practices areas:

ESG & Corporate Sustainability

Advising companies on sustainability and corporate governance related issues and assisting on necessary adjustments to regulatory and commercial law system to further progress towards a Circular Economy approach. Corporate sustainability services helping companies to address ESG challenges and NFD working side-by-side with LS professionals from advisory and financial including sector specialists and management consultants.

## Corporate and Commercial Law Corporate Finance

His activities include (i) day to day activity for Italian and foreign businesses on corporate and commercial law in various market sectors including negotiations and contract drafting for their activities; (ii) transactional assistance for Italian, foreign operators and financial investors in different types of corporate operations such as mergers, acquisitions, sales of businesses and sales of business divisions or shareholdings, throughout the relevant steps of the process up to the closing; (iii) assisting companies in capital raising and fast growing/access capital Elite London Stock Exchange Group Program (iv) experience in debt advisory areas of activities, such as syndicated loans to support business development, reorganization of financial structure, working capital facilities, securitization, bond issues (private placements and minibonds) (v) legal advising to identify businesses aggregation forms for investments in various market sectors; (vi) assisting Italian and foreign businesses and Italian debtors in debt restructuring and refinancing proceedings (turnaround management, debt restructuring arrangements, renegotiation of bank debt) in both judicial and extra-judicial way; (vii) legal advice for establishing and restructuring enterprises in Italy, preparation of company documents, including, article of associations, corporate resolutions, shareholders' agreement.

## Real Estate Law and Construction Law

He has gained a significant experience in the sector of property operations assisting and advising the main real estate players, offering a full range of services in the legal aspects related to property operations, from the traditional due diligence, to investments structure, including drafting documentation.

He assists investors and property developers on financing tools, warranties for mortgage credits, assessing and settling constructions related-issues, drafting and negotiating contract texts, constituting businesses for property projects.

He also assists his clients as litigator in property and asset management related-issues, debt collecting, management and/or resolution of lease contracts with third parties. He took part in complex operations promoted by private entities to upgrade existing urban areas and abandoned industrial areas, where he has hold considerable mandates.

Co-member of the Commission established by the Ministry of Justice in order to draft Legislative Decree No. 122/2005 implementing Enabling Law No. 210/2004 on the Protection of the rights of Purchasers of off-plan Real Estate.

## Litigation and Arbitration

Extensive experience in litigation, both judicial and extrajudicial and in arbitration; litigation management for (i) property companies (ii) shareholders' contract agreement, failure to fulfil obligations, liability, shareholders and company relationship (iii) bankruptcy law and insolvency law; analyzing due diligences related to commercial disputes in the field of company operations.

He also acts in International matters, providing assistance in cross-border transactions as well as to foreign clients in Italy and Italian clients abroad.

### Spain Desk

*Spain Desk* is composed by Lawyers and Chartered Professional Accountants advising Spanish businesses operating in Italy and Italian businesses operating in the Iberian and Latin American markets in several market sectors, by relying on preferential partnerships with Spanish leading Law and Tax firms. The assistance service for businesses starts with a strategic consulting to identify the most suitable legal entity and it accompanies the businesses in every phase, both ordinary and transactional, of its life.

Gabriele Baldi has been with the firm since 1996 and became partner in 2005.

### Languages

Fluent in both English and Spanish (Castilian).